



NAME: XXXX
JOB TITLE: Precision Farming Trainee
DEPARTMENT: Precision Farming
RESPONSIBLE TO: XXXXX – PFS (branch)
XXXXXXXX – Branch Manager
XXXXXXXX – Group Sales Manager

JOB FUNCTION: Provide Sales & Support to our Customers, Sales Consultants and Precision Farming Technicians.
Support sales with AFS by keeping informed and up to date with the latest technology.

PRIMARY RESPONSIBILITIES:

Customers:

- Keep up to date with the information and technology to assist with customer support.
- Plan and coordinate schedules for onsite support relaying all information to the PF Sales Rep and the Branch Manager
- AFS Software & Farmworks Software support including on site training / support where required.
- Developing and maintaining customer support documentation – Manuals, Guides etc
- Maintain a contact log of all people calling and what their issues and resolutions are.
- Participate in planned customer training days prior to season.

Precision Farming Technicians:

- Strive towards industry excellence and leadership in the AFS market.
- Fit, configure and calibrate complex controlling devices, flow sensors, moisture meters and various software to agricultural machines.
- Always support and assist the precision farming team with machine and equipment inspections and assist with fit outs as required.
- Chase up items for installation. Ensure Warranty Books are supplied with each deal and Serial Numbers are recorded. Follow up the return of Warranty Books.
- Ensure required parts are ordered for breakdowns. Track items taken from kits for emergency repairs.
- Assist with unlock codes when required.
- Download and distribute software and firmware updates.
- Check and calibrate new and used Precision farming items prior to issuing to Branches / Clients.
- Ensure that a central Precision Farming Library of documents is up to date.

General:

- Plan and co-ordinate with Service Manager the schedules for installs and onsite support.
- Check and update stock Precision Farming equipment software to current version.
- Assist with Branch physical stock takes.

- Maintain exchange units to ensure they are the current version and that we get them back.
- Invoice any usage as per set charges.
- Attend local shows and Field days to promote our Precision Framing range.
- Other duties as assigned.

Signed:

XXXXX
PFS Trainee

XXXXXX
Branch Manager

Date: _____